

Connie Sue, Inc.

It's just Stuff!

Join Connie Sue Inc. at a seminar, workshop or appraisal event to meet people who admit they *have collected too much* but *still crave a good sale*. There's something offered every Saturday in April. [Just click here for every detail](#)

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Windsor
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Legacy Crossing

Let's Get Moving



**Downsizing/liquidation workshop at
Volunteer State Community College,
Gallatin, TN**



Blue Boy and Pink Lady,
china head dolls. Estate
value: \$165pr.

Being inherited, these beauties needed prices so that the

brothers and sisters could sell, keep, or give them away with confidence.

Community doll clubs were popular in the 1950's and 60's. Macabre as it seems, ladies met to trade arms and legs, glue on a new wig, re-fill a torso, etc. Clubs would create theme costumes like the best dressed boy doll or the best 'blue boy' and 'pink lady'. Dolls were also entered into the State Fair for prestigious awards.

Since an old bisque head can be attached to a new body or appendages, a **trained and knowledgeable eye is imperative**. Although rare and *exceptional condition* French and German dolls from the late 19th Century still realize values in the tens of thousands at auction, the *slightly damaged and more plentiful* dolls made in Germany sell for less than \$500.

The matriarch of three children had only one chair around which there was any order. Notes to teach her final Sunday school lesson were tucked into a worn Bible. She and her husband had 'raised our kids in the church just across the street.'

There were mounds of paper in the center of each room. Some of the furniture had been removed, leaving gaping holes around the wall. Even with some things gone, this house was tiny by our standards. As I priced items in all the rooms and dirt basement, I listened to her stories.

The hastily sorted piles were of little value, so I began discussing which items she should take and which to discard. Her house was sold so she was down-sizing to move closer to her children. Her next home would be in a retirement community far from Nashville.

The bedrooms were almost a shrine to the children who finally left in the 1980's. Some were successful, some were not. There was a collection of ashtrays from famous cowboy bars. I priced the Righteous Bros. and Marvin Gaye albums.

We then sauntered to the side porch filled with blooming geraniums. She fussed with a few as she surveyed the neighborhood. She had probably smiled and waved from this spot for decades as she watched her neighbors go about their lives. And for a while, as often happens to me, I felt honored to be part of her world.



**A cutting from her pink
geranium**

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4064 Highway 31W | Cottontown, TN, 37048

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