

Connie Sue, Inc.



It's just Stuff!

Vintage Prints are Confusing

Prints and reproduction art work confuse many of my clients. Audubon, Parrish, and Currier and Ives prints, for instance, first produced in the 1800's, are still being copied today.

The printmaking process has changed dramatically beyond etching, lithographs and engraving. Although artists still create relief prints from linoleum, wood blocks and metal plates, the scanning process of giclee' (gee-clay) allows reproduction of original art onto canvas (look at the edges to detect the process).

My clients often bring framed prints of old master's paintings, impressionist's work and even modern art to me with great anticipation. Vintage prints were imposed onto textured cardboard and placed in an elaborate frame for an affordable way of bringing fine art to the masses, circa 1930. Many times the frame is of greater value than the art! These prints now sell at estate sales for \$20-\$25, and in antique malls for \$35-\$50.

However, some of the finer woodblock prints and lithographs I appraise often bring thousands of dollars from experienced collectors and dealers. I use clues such as the look, feel and texture of the paper, along with publisher, copyright marks, and provenance to determine the authenticity and value of the piece. [Attend a Saturday class on Antiques](#)



Charitable Contributions to Museums

You may give items to a museum, then claim a tax deduction based on the 'fair market value' of the piece. Most museums have a collections or acquisitions policy. Discuss the museum's ability to preserve your heirloom if that is important to you. Remember, they can use the item in their public display, store it for future use, or sell the item to fund other needs. It's often better, both financially and emotionally, to donate the piece to an institution rather than take a low price in a hurried, forced sale! [The IRS says you may need an appraiser](#)

Reflecting on 2005

Since incorporating in January and launching in May, I've had the pleasure of conducting seminars and events for:

O'More College of Design in Franklin/TN

Volunteer State Community College and Trousdale Place in Gallatin

Motlow State Community College in Pulaski

Inglewood and Hartsville First Baptist Churches

Funtiques Consignment Shop and Rutherford County Women's

Conference in Murfreesboro

Brentwood Historical Society

Fort Campbell in Clarksville

Promise Land Community Center in Charlotte

Blue Moon Antique Market in Franklin/KY (pictured)

Rawlings Antique World in Mt. Juliet

Christian Manor in Hendersonville.

And in Nashville:

Sun Trust Bank

The Senior Expo

Belle Meade Mansion

Mt. Olivet Funeral Home for the Senior Friends Alliance.

And these are just the public events. [Time to schedule your event.](#) _



Yes, it's an Oscar

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